

Don Talend Portfolio: Long-Form Content



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Long-form content highlights

Senior marketing content writer for Zebra Technologies

- Content such as white papers contributed to year-over-year improvements such as +8.8% revenue (2018) and +6% global campaign responses (2019)

Marketing manager for Stericycle

- Campaign assets such as white papers helped triple inside sales revenue YOY

Managing editor for Hanley-Wood Business Media

- Magazine doubled ad sales, took No. 1 position in six years from redesign

Technical editor for National Association of Boards of Pharmacy

- Led NABP Newsletter editorial operations , wrote cover stories

Media relations consultant/content writer, Topcon Positioning Systems

- Pitched and placed 150+ technology application stories in industry trade magazines, generating additional \$2 million in sales

Contributing editor, Forester media

- 100+ technical sustainability articles spurred \$500 million in ad sales

Retailing white paper

Zebra Technologies finds widely varying perceptions of in-store shopping experiences among different groups surveyed



[Link to white paper](#)

Supply chain white paper

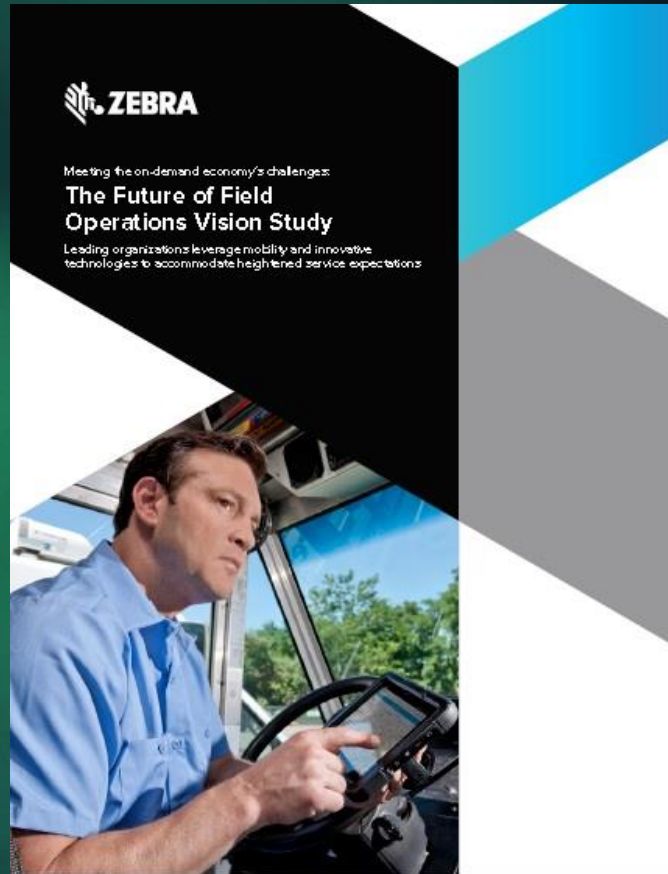
Transportation and logistics providers use technology to meet same-day delivery expectations



[Link to white paper](#)

Field operations white paper

As consumers' service expectations climb in the Digital Age, providers rely on mobile technology to work faster and smarter



[Link to white paper](#)

Healthcare white paper

WHITE PAPER



QUESTIONS HOSPITALS AND HEALTH SYSTEMS SHOULD CONSIDER

While Integrating New Physician Practices

Sponsored by:



- Developed topics with input from Marketing & Sales teams
- Compiled data and input from internal & external subject matter experts, including customers
- Wrote copy
- Obtained copy approval
- Finalized print and digital deliverables with design agency
- Informed leadership of available deliverables, provided print and digital versions

Award-winning technology column

Mobile asset tracking facilitates preventive maintenance on construction trucks

E-CONCRETE



Using Information Byproducts

Web-enabled on-board intelligence reveals just how efficiently a fleet is operating.

When I think about the synergies of “technophobia” and environmental self-discipline, the public has long on one side, I’m reminded of Michael Cochran’s The Andromeda Story. One of a group of scientists analyzing a mysterious pathogen from space figures out how the world thing grows and reacts. “Andromeda consumes everything, wastes nothing.” With those words in mind, we have decided our side, which remains ready for a fight, dog and waterways.

Now comes the information counterpart to animal man, just as you know how powerful the ability to track operating data from several components of a concrete delivery truck would be. The data have always existed; the question has been how to capture and put them to good use.

Such uses of otherwise wasted information byproducts must have

inspired the developers of TracNET Corp.’s Intelligent Mobile Asset Tracking (IMAT) platform. I got a glimpse of the information recording issue at the company’s World of Concrete booth in Las Vegas last March.

Unique to the system is a Mobile Data Unit (MDU) equipped with a Global Positioning System (GPS) receiver and a wireless Internet Protocol (IP) module. The MDU can interface with up to about 25 truck components, such as the engine in a mixer truck or

flashed track of a truck-mounted

main. This system provides two-way text messaging as well as automatic vehicle location (AVL) without driver intervention like several others, but the manufacturer said there. A traditional limitation of AVL systems is their inability to pinpoint truck waiting time, since GPS can’t provide real-time status by itself. This system overcomes the limitation by processing operating data. The large computer can integrate the system with an existing network, and the small computer can use the Internet to send data through TracNET’s servers.

The MDU uses three-dimensional and uses mathematical algorithms to sense whether a truck is changing or discharging, and it sends the data back to the dispatch computer via modem. The “begin pour” time means a determined mark enough, “final pour” is a little trickier to determine when the contractor wants low marks of concrete here and more over there. In this case, the system can be adjusted to report several begin-pour and end-pour readings per truck.

The dispatcher can draw appropriate location “hot spots” on the computer screen with a mouse or by entering a street address. The system can report “leave job” and “back at plant” time stamps automatically by measuring time intervals against



The Intelligent Mobile Asset Tracking (IMAT) platform converts operational data from truck components—as engine or track-mounted mixer, for example—in useful dispatching and maintenance information.

[Link to column: The Concrete Producer](#)

Healthcare association newsletter



newsletter

National Association of Boards of Pharmacy®

November–December 2005 / Volume 34 Number 10

aid to government
the profession
the public
1904 to 2005

This Month on
www.nabp.net:

Special Items

Experts Discuss Key
Pharmacy Issues at Fall
Educational Conference

Special News for
Pharmacists/Technicians/
Pharmacies/Wholesalers
Affected by Hurricane
Katrina

Author Provides Insight Into
Development of *Dangerous
Doses* at Fall Educational
Conference

Upcoming Meetings

Thursday-Sunday
January 19-22, 2006
MPPE State-specific Review
Meeting
Hilton San Diego/
Del Mar, CA

Thursday-Friday
January 26-27, 2006
Committee on Law
Enforcement/Legislation
NABP Headquarters
Mount Prospect, IL

Thursday-Friday
February 23-24, 2006
Committee on Constitution
and Bylaws
NABP Headquarters
Mount Prospect, IL

Saturday-Tuesday,
April 8-11, 2006
NABP 102nd Annual Meeting
Westin St Francis,
San Francisco, CA

Widespread Disasters: What Has Katrina Taught Us?

The humanitarian crisis that unfolded on the Gulf Coast in the wake of Hurricane Katrina in the summer of 2005 was unprecedented in scope, directly impacting multiple states and indirectly impacting several others to which evacuees were relocated. Many state boards of pharmacy members, government officials, pharmacists, and other private-sector professionals showed tremendous resourcefulness in dealing with a situation few could have foreseen.

Yet, more than anything, Katrina serves as a warning. The disaster has served as a case study for how state boards of pharmacy, the federal government, and the private sector must coordinate their efforts to

ensure the protection of the public health following disasters of such scope. In some cases, Katrina provided only a starting point for discussions on other aspects of disaster relief. State board officials and staff who were involved in the relief efforts noted some situations that were handled well and a few more issues to consider to better prepare the state boards for similar future situations.

Positive Developments

Three positive developments in the area of private sector/government cooperation and cooperation within the private sector are a possible model for future responses to catastrophic events: immediate governmental

approvals of emergency prescriptions, distribution of critical supplies and medicine, and information gathering.

Immediate governmental approvals of emergency prescriptions. The Louisiana Board of Pharmacy and the Mississippi Department of Health (on behalf of the Mississippi State Board of Pharmacy, which was temporarily lacking phone service) gave immediate approval of emergency prescription dispensing based on pharmacists' professional judgment, and a single phone call to the United States Drug Enforcement Administration (DEA) provided a confirmation

(continued on page 190)

In This Issue. . . .

Legal Briefs:
FDA: Forget Drug
Authorization

Feature News:
Telepharmacy
Offers
Convenience,
Poses Challenges

Association
News:
Sponsorship
Provides
Pre-NAPLEX
Vouchers to
Schools and
Colleges of
Pharmacy

Professional
Affairs Update:
Safeguards for
Severe Acne
Medication
Announced

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- For National Association of Boards of Pharmacy
- NABP Newsletter: winner of numerous Health Information Resource Center awards
- Headed monthly multi-department issue planning meetings
- Wrote feature articles, including main cover articles
- Edited newsletter content, led organization-wide review process
- Coordinated efforts of print and fulfillment vendors and freelance writers
- Designed and laid out issues with Adobe InDesign

[Link to NABP newsletter](#)

Big Data collection and analysis article

Startup acquires multi-technology mobile mapping systems to build geographic information systems for rural utility maintenance

COMPREHENSIVE COLLECTION



GeoNav's vehicle mounted 3D mobile mapping IP-S2 system maps rural America.

Recording the location, dimensions and physical attributes of every piece of equipment constituting rural utilities throughout the United States might seem like a tall order. But information tools used to build a GIS have advanced so much in recent years that the endeavor is not only possible, but plausible.

Great Falls, Montana-based GeoNav Group International, Inc. recently acquired the technology to pull off such an undertaking.

Utilizing a high-tech, vehicle-mounted mobile mapping system is making it possible to exponentially improve the efficiency of collecting utility asset data collection (see sidebar).

The new technology collects data so efficiently that equipping a fleet of trucks with it would make the project easier than one might think. In summer 2010, GeoNav planned on increasing the number of Topcon IP-S2 systems it utilizes from one to four, depending on sales growth. Ultimately, the company will deploy 30-40 systems nationwide.

>> By Don Talend

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[Link to American Surveyor article](#)

Big Data collection and analysis article

Virginia Tech engineering program adopts mobile mapping system to help state DOT maintain highway assets



[Link to GISUser article](#)

Environmental / technology article

Contractor uses automated grade control to cap a landfill in a congested urban area, efficiently and profitably



[Link to ForConstructionPros.com article](#)

Environmental / technology article

Contractor uses precision technology to hold steep Arizona flood-control canal's slopes in tolerance



[Link to Grading & Excavation Contractor article](#)

Environmental / technology article

Grading contractor uses GPS receiver to survey and grade treatment system on acid-mine remediation project



[Link to Industrial WaterWorld article](#)

Building surveying technology article

Sokkia robotic total station and Autodesk CAD software enable precise surveying of lengthy corridor walls for new Dallas hospital



[Link to Walls & Ceilings article](#)

Fleet management technology article

Route mapping and vehicle location systems improve refuse collection efficiency and profitability



[Link to MSW Management article](#)

Water conservation technology feature

Water utility managers use automatic metering infrastructure data to identify system leaks and cut water loss



ALIGNING TECHNOLOGY, STRATEGY

Realizing the potential of AMI means capturing vast quantities of consumption data—and analyzing the data to achieve business objectives.

BY DON TILBEND

In **remote, Automatic Metering Infrastructure (AMI) is no longer thought of as the latest technology to come along. But as AMI technology provides to improve their data collection capabilities, water utility managers are making increasingly effective use of AMI data. The result is improved conservation at the utility level as it becomes easier to discover leaks—and help customers save money as the utilities make them increasingly aware of their consumption habits.**

In this era of economic contraction, much recent talk surrounds the nation's aging infrastructure, including water mains in many industrial cities that were built in the early 20th century. Capstone Metering LLC cites research indicating that distribution systems around the world are losing an average of 26% of treated water totaling almost \$14 billion in lost revenues. The United States Geologic Survey estimates that 1.7 trillion gallons of water are lost per year, at a net total cost of \$2.6 billion per year. For developed countries, non-revenue water often represents 20% of the total water withdrawn from the environment

In developing nations, non-revenue water can account for as much as 50% due to distribution system leaks, theft, and poor measurement techniques.

With taxpayers thinking in many communities, reducing non-revenue water loss is not a matter of choice. Increasingly granular and real-time AMI data are making this more realistic.

John Sala, director of marketing for system software and collection hardware for AMI provider, Neptune Technology Group, contends that the real difference between automatic meter reading (AMR) technology and AMI is how the data are utilized. He refers to a presentation he has developed in which he describes how multiple generations of AMI technology have produced one output—a bill—and how AMI allows in-depth data analysis and cooperation.

The issues holding water utilities back from implementing AMI are technical in nature, according to Sala. While electric utilities invest significant resources in AMI control communication, controlling multiple systems in water AMI is extraordinarily technology-heavy.

"Utility managers understand the business benefits they want, but they don't

10 WATER EFFICIENCY WWW.WATEREFFICIENCY.COM

[Link to Water Efficiency article](#)

Data analysis IT article

Public works managers use information systems to analyze storm flows and upgrade storm sewer systems

Data Goldmines

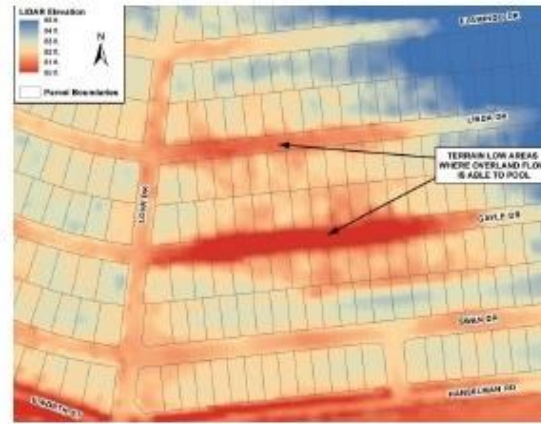
Robust information systems optimize improvements.

BY DON TILLEN

Persistent localized flooding problems in parts of Victoria, TX—located near the Gulf Coast—have prompted the city to use documented residential flooding complaints to identify and prioritize areas in need of in-depth evaluation. To optimize capital spending, the city is not merely using anecdotal flooding evidence to guess at how to possibly revise parts of its drainage infrastructure. Rather, sophisticated modeling efforts were undertaken to assist in identifying causes of the localized urban flooding and to support detailed recommendations for storm drainage system upgrades in locations where they are needed most.

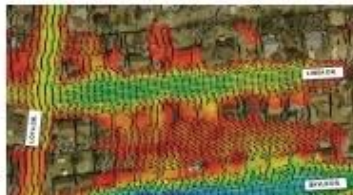
This is one example of how stormwater managers are using robust information systems to analyze the true impacts of storm flows on their storm sewer systems. The decision support provided by these information systems is saving, or has the potential to save, millions of dollars.

Starting in late 2011, the City of Victoria hired INU Inc.—a Corpus



subdivision in Victoria County.

The basic pre-processing workflow for this project used a geographic information system (GIS) and included data collection, data integration,



one-dimensional (1D) and 2D hydraulic elements. The program assisted the engineers in identifying areas of street and structure flooding and allowed them to compare these areas against flooding complaints from residents.

The data collected during the ground survey included inlet location, type, and size; manhole location; and storm sewer size, type, and depth. Other ground survey data collected were topographic shots of an outfall ditch and culverts, curb shots, and approximate road centerline shots. In all, approximately 2300 survey shots were acquired during this portion of

[Link to Stormwater article](#)

Business continuity technology article

Uninterruptible power supply systems offer data-centric businesses energy reliability

Equipped for Continuity

Business owners explore a wide variety of electrical equipment options and renewable energy alternatives for their backup power operations.

BY DON TALEND

It's difficult to imagine a business to which backup power is more critical than Profitability.net, a Cincinnati, OH-based provider of private data center space, hosted applications, cloud computing capacity, and network storage. Redundant security is a major element of how the firm defines itself, both in terms of clients' data and equipment, and the power supply to the equipment. Any unauthorized personnel attempting to access an infrastructure cabinet would run into five layers of security; the cabinets themselves are electronically secure and provide 24/7 notification of unauthorized attempts at access. The company, which was founded in 2002, also uses a redundant flywheel UPS system to prevent outages from compromising data center cooling infrastructure and, thus, data security.

Aaron Larkins, Profitability.net's president and CEO, says that UPS redundancy has always been considered mandatory at the company's 23,000-square-foot facility, which can be expanded by 12,000 additional square feet. Until late 2008, two separate battery-based systems had been used as a redundant UPS for the company's single generator.

"We have public company clients, medical groups, and large manufacturing multi-site companies that rely on our data center to access their business applications," says Larkins. "So we made a decision that we would have a primary and redundant power source from the UPS forward to ensure that no matter what happens in that primary line, whether it's a fatal problem with the UPS or the generator, distribution unit (DU) or

their power supply.

The CleanSource UPS uses a flywheel that normally spins at 7,700 rpm and stores kinetic energy. In event of a power outage, discharge energy from the flywheel provides about 15 seconds of "ride-through" power, typically a sufficient length of time for standby generators to kick in. According to the manufacturer, the system is 99% efficient. The discharge



[Link to Distributed Energy article](#)

Industry leader profile

After World War II, Frank Principe started a company that supplied concrete to many of New York's iconic structures

By Don Talbot



The Best Pound of CONCRETE

When the war was over, the men and women who had been involved in uniform and in civilian capacities ... immediately began building their lives and the world they wanted. They were mature beyond their years, tempered by what they had been through. ... They stayed true to their values of personal responsibility, duty, honor, and faith.

They were a new kind of army now, moving onto the landscapes of industry, science, art, public policy ... bringing to them the same passions and discipline that had served them so well during the war.

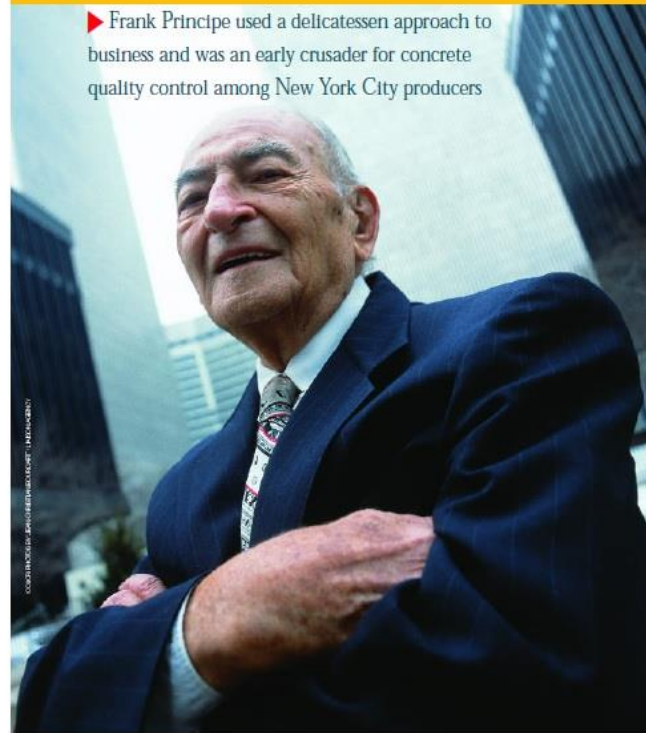
—Tom Brinkley, *The Greatest Generation*

Drop in on a family-owned neighborhood delicatessen in Queens and the apron-clad proprietor approaches you and asks, in passable English, how he can help you. He seems to it that you don't leave until you've got just the right cut of meat. If this isn't the start of a business relationship and he isn't sure he'll see you again, he hasn't done his job. Do that and you'll get an idea of how Francis J. Principe—the quintessential New Yorker, member of the World War II Generation, and American—operated his ready-mixed concrete business for about 40 years.

Principe, now 91 years young, saw putting the customer first as the only way to survive as partner in Principe-Darwin, founded in a hard-edged industrial area of Queens in 1946. Principe had bucked into the concrete business but was determined to make a go of it. Noting that his company entered the fray against large established companies with no interest in friendly competition, "Everybody said to me, 'You're absolutely crazy. They've got their own tightboats, their own sand pits, their own cement company. How are you going to compete with them?'" says Principe. "I said, 'I don't know, but in this city the A&P and the other big supermarkets operate, and next door you have the little delicatessen. He makes a living, so there's got to be a place for us here. Maybe we can furnish something that the big guy can't furnish.' I wanted to have the reputation for making the best pound—not just yard—of concrete in New York."

He had graduated with a degree in civil engineering from Cornell University in 1931 and worked for his father Louis, an Italian immigrant and Mayor Fiorello LaGuardia's superintendent of public buildings. He continued to work for his father, a commercial contractor who began building single-family homes under the New Deal-spawned Federal Housing Administration in the Maspeth neighborhood of Queens in 1944. Nine houses the family had built sat unoccupied because with so many first-time home buyers drafted, mortgage lenders had pulled back on financing. Principe tried to enlist in the Navy Corps of Engineers as a lieutenant but was instead offered only a warrant officer's commission, so he worked a

▶ Frank Principe used a delicatessen approach to business and was an early crusader for concrete quality control among New York City producers



[Link to article: The Concrete Producer](#)

Facility design article

School classroom design adapts to instructional changes that rely on connecting students to digital media



The screenshot shows the top portion of a WorkDesign Magazine article. At the top is the logo for WorkDesign Magazine, which consists of a colorful grid of squares in shades of blue, green, yellow, and red, followed by the text 'WORKDESIGN MAGAZINE' and 'WORKPLACE CULTURE, RESEARCH, AND DESIGN'. Below the logo is a navigation bar with links for 'PROJECTS', 'PRODUCTS', 'EXPERT INSIGHTS', 'IDEAS, TIPS, & TRENDS', 'EVENTS', and 'WORK DESIGN NOW'. The article title is 'NEW CLASSROOMS PRIORITIZE CONNECTIVITY, FLEXIBILITY, & COLLABORATION', dated 'OCTOBER 1, 2012'. The main text begins with a large 'T' and discusses the shift in U.S. education from an industrial to an information economy. A photograph of a modern classroom with round tables and chairs is visible. On the right side, there is a 'VIDEOS' section with a video player for 'Work Design Now' and an 'UPCOMING EVENTS' section listing 'DISRUPTURE LA', '4TH ANNUAL CREB DESIGN CHALLENGE AND FASHION SHOW', and 'CCDC USA'.

WORKDESIGN MAGAZINE
WORKPLACE CULTURE, RESEARCH, AND DESIGN

PROJECTS / PRODUCTS / EXPERT INSIGHTS / IDEAS, TIPS, & TRENDS / EVENTS / WORK DESIGN NOW

PROJECTS / OCTOBER 1, 2012

NEW CLASSROOMS PRIORITIZE CONNECTIVITY, FLEXIBILITY, & COLLABORATION

The long-overdue refocusing of U.S. primary and secondary education from the industrial economy to the information economy promises to play out in the coming years. The focus is shifting away from having students memorize facts toward self-directed learning, research techniques, and team approaches to problem-solving.

The main factor shaping this new learning environment is classroom media.

Digital interconnectedness is ingrained in today's students. According to a report on children's media consumption, "Always Connected: The new digital media habits of young children," those aged 8-18 are exposed to a total of nearly 11 hours of media daily.



VIDEOS

Work Design Now

UPCOMING EVENTS

- THU 20** DISRUPTURE LA
April 20 @ 12:00 PM - 7:00 PM
- FRI 01** 4TH ANNUAL CREB DESIGN CHALLENGE AND FASHION SHOW
May 1 @ 5:00 PM - 8:00 PM
- WED 06** CCDC USA
May 6 - May 8

[View More...](#)

WORKDESIGN MAGAZINE

[Link to WorkDesign article](#)

Technical building material article

Rice-hull ash is a waste material with strong potential to improve concrete durability

The best-kept secret to high-performance concrete?

Highly reactive rice-hull ash provides durability benefits in various environments. But who will take the lead in marketing RHA?

Burning rice hulls at 450° F for four hours produces an ash that meets requirements for an ASTM C 618 Class N pozzolan. Advocates of using rice-hull ash (called rice-husk ash outside the United States) in concrete can cite years of lab research when selling concrete producers on the pozzolan's durability-enhancing benefits. Nationwide acceptance of RHA's benefits may take several years, but research and a recent field project (see related article) indicate that, when used as a partial cement replacement, RHA improves concrete durability.

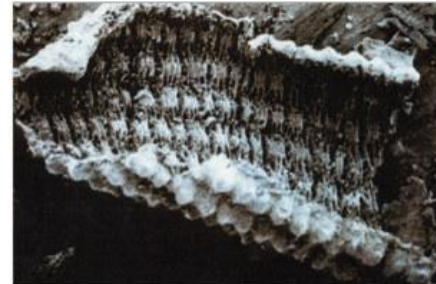
While it shares some properties of other mineral admixtures, the key to RHA's effectiveness is its particle surface. RHA's average particle size is comparable to that of fly ash, and RHA's silica content and degree of reactivity are comparable to silica fume's.

Silica in pozzolans reacts with portland cement paste's weak and easily soluble calcium hydroxide to form stronger-bonding calcium silicate hydrates. In hardened concrete, more calcium silicate hydrates mean less capillary porosity and less permeability. This pozzolanic reaction also reduces the

threat against rebar corrosion in marine environments or in structures exposed to deicers.

Chris Crouch, a Pleasanton, Calif.-based researcher for RMC Lonestar, which is studying RHA use as an admixture at its ready mix plants and in blended cements, says, "People wouldn't replace their fly ash silo with one for rice-hull ash blended cements. But a good fit for RHA would be a pre-cast plant that makes components for marine structures and needs an admixture."

RHA has proven to control alkali-silica reactivity (ASR). In California, producers whose aggregates have been classified as reactive were threatened with exclusion from bidding for state work. The state's department of transportation, Caltrans, addressed the problem by drafting a provision mandating certain ASR-reducing practices, including use of pozzolans. Caltrans has verbally approved RHA as an ASR reducer and is looking for a large project in which to use RHA in the near future.



A rice-hull ash particle's multilayered, microporous surface, shown here by electron microscope, is the key to RHA's absorptive properties. RHA's high silica content makes the material a highly reactive pozzolan that enhances durability.

Producers Rice Mill

What makes RHA a unique pozzolan is its multilayered, microporous surface (see photo), which differs from fly ash's and silica fume's spherical particles. The surface is thought to reduce bleeding through absorption (Ref. 2) when RHA is used in concrete. Despite producing less bleeding in fresh concrete, RHA particles' absorptency reportedly maintains the workability of fresh concrete used for flatwork finished in hot, windy conditions. In contrast, silica fume has a higher water de-

[Link to article: The Concrete Producer](#)

Technical project profile article

Ready-mixed concrete producer designs special mix for historic MN bridge repair and prevents cracking

GGBF slag in concrete helps hold up some history

Bridge pier work in St. Paul, Minn., reveals the benefit of the material's production of a lower heat of hydration



Replacing the nearly 100-year-old Wabasha Street Bridge in St. Paul, Minn., in the early 1990s was a project not to be taken lightly. After all, four structures built there since 1859 provided a link across the Mississippi River and aided the city's growth from a fur-trading center to a

cosmopolitan state capital. The fourth bridge, a steel truss structure, even made the National Register of Historic Places, although it had a sufficiency rating of only 2 on a scale of 100.

So the weight of history, not just a new bridge, would bear upon piers for a new cast-in-place concrete segmental

Cemstone Products Co. convinced MnDOT officials to increase the allowable per-yard slag content for pier concrete on the Wabasha Street Bridge in St. Paul, Minn. A mix using a 70% slag replacement by weight of cement easily met thermal-gradient and strength specifications.

[Link to article: The Concrete Producer](#)

Supplemental sidebar article

Onsite reporting showed 'whys' behind statements in educational feature story

A walk in the park proves our point

Thanks to its location in the low Upper Midwest and its proximity to Lake Michigan, which helps cause temperatures to fluctuate wildly, you'd be hard-pressed to find a harsher freeze/thaw environment for concrete than Chicago. It's such a harsh environment that you'd think precasters would want to air-entrain all exterior concrete, even if it weren't required, just for liability protection.

However, the condition of 70-year-old downtown concrete structures attests to non-air-entrained concrete's durability in non-splash zones. Leo Schlosberg, owner and president of Cary (Ill.) Concrete Products, requested a petrographic analysis of circa 1927 architectural concrete at Grant Park as his company prepared to do some renovation work there in the mid-1990s. The analysis revealed that the non-air-

entrained exposed-aggregate concrete New York producer Benedict Stone used to cast walkway railings and entryway columns has a probable water-cement ratio of 0.40 and about 760 pounds of cement per yard.

Last summer, we took Schlosberg back to Grant Park to visually examine several hundred of the 1920s railing balusters and entryway columns. In the rare cases where balusters are deteriorating, the lower railings invariably reveal cracks from structural stresses, most likely due to settlement. (The park, located on what used to be the bottom of Lake Michigan, now sits on lake fill.) "Once stress cracks the concrete, water gets in and damages it," notes Schlosberg. When we examined the entryway column panels, any cracking we found was limited strict-

ly to corners, again probably due to stresses from settlement. A couple of panels had popouts and a couple of inches of exposed rebar, but the cover was less than 1 inch thick in all cases.

The unblemished surfaces of both the balusters and the entryway columns support the belief that architects need not automatically specify air entrainment for exterior precast concrete.

— Don Talend



Leo Schlosberg, Cary Concrete Products: Rare cases of deterioration at Grant Park did not originate from freeze/thaw damage.

[Link to article: The Concrete Producer](#)

More Work Samples

[Slideshare.net/DonTalend1](https://www.slideshare.net/DonTalend1)

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